



Israel
Advanced
Technology
Industries

Q1 2024

ACTIVITY REPORT

www.IATI.co.il



iati@iati.co.il



MIXiii Health-Tech.IL Annual Conference 2024



MIXiii Health-Tech.IL
Organized by IATI



THE INTERNATIONAL LIFE SCIENCE & HEALTH-TECH WEEK IN ISRAEL

Conference | Exhibition | Networking | Startup Competition

**MARCH 5-6
2024**

ICC Jerusalem

REGISTER NOW!
and secure your spot.



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Together with our best partners and sponsors, we had a great honor of hosting 160 speakers, over 90 company presentations, hundreds of B2B meetings, special competitions, Startup Pavilion led by the Israel Innovation Authority, a special MIXiii dinner party and a lot more.

On behalf of IATI and the Steering Committee of MIXiii Health-Tech.IL, we would like to thank all of you, over 1500 attendees from over 35 countries that joined us at our successful MIXiii Health-Tech.IL Annual Conference, organized and led by IATI, at the International Convention Center – ICC Jerusalem.

[Click here for press coverage](#)

MIXiii Health-Tech.IL Conference 2024



IATI is grateful to the President of Israel, Mr. Isaac Herzog, for his Greetings at the MIXiii Health-Tech.IL



IATI was honored to host Stephanie L. Hallett, Deputy Chief of Mission at the U.S. Embassy to Israel at MIXiii Health-Tech.IL



The Startup Pavilion Led By The Jerusalem Development Authority



IATI's 6th Round Table Meeting of Israeli Traded Life Science Companies at the MIXiii Health-Tech.IL Supported by Sullivan & Worcester



MIXiii Health-Tech.IL Conference 2024

PARTICIPANTS
1500

SPEAKERS
160

COMPANY PRESENTATIONS
33

2 PLENARY SESSION 9 BREAKOUTS
2 DAYS





Q1 2024 New Members

Welcome to the Exciting Q1 Additions Among Our New IATI Members !



British Embassy
Israel

 Bristol Myers Squibb

opentext™

 **NTT** | Innovation Laboratory Israel

CONNECTING ISRAEL'S TECH ECOSYSTEM

 **VERSATIL**

janssen
PHARMACEUTICAL COMPANIES OF
Johnson & Johnson


MilgoSense

FOSTERING THE INCLUSIVE GROWTH

 RABIN MEDICAL CENTER
BEILINSON HOSPITAL |  **CLALIT**
HEALTH

RESILIENCE & GLOBAL COMPETITIVENESS

 **ElaPharma** Ltd
Inhibiting Necrosis

 **Alfasi**

 **LINGUA**
We speak fluent business
Multi-Lingual Translation Solutions

To see all of IATI's Members

The 10th IATI MNC Forum Annual Conference



The 10th IATI MNC Forum Annual Conference



The 10th IATI MNC Annual Forum of CEOs of Multinational Companies operating in Israel, convened on January 28th 2024 in the presence of the President of Israel, Mr. Isaac Herzog. It was attended by top-tier CEOs of multinational companies and senior officials of various government ministries. In addition, we hosted Shay Aharonovich, Director of the Israel Tax Authority who gave an overview to the CEOs on what is expected for the upcoming year, and Sharon Shulman Chairperson and CEO of EY Israel who presented the new IATI Annual Report of Multinational Companies Contribution to the Israeli Economy and Society.

[Click here for the conference press coverage](#)

[Click here for the conference photo album](#)

[Click here for the conference video clip](#)

The 10th IATI MNC Forum Annual Conference



The Annual Conference was held at the Herzog Law Office in Tel Aviv, conducting a unique panel led by high-tech entrepreneur Gigi Levy-Weiss, IATI Board Member and attended by the leading high-tech multinational companies operating in Israel - Karin Eibschitz-Segal, Corporate VP and co-CEO of Intel Israel, Adi Soffer Teeni, CEO of Facebook Israel, Michal Braverman-Blumenstyk, Corporate VP at Microsoft and CEO of Microsoft Israel, Lior Bonfis, President of Philips Israel and Oren Sagi, CEO of Cisco. The senior executives discussed pressing issues for the industry, including how the war impacted the multinational companies. Have the companies met their objectives despite the general enlistment of reservists? What is their capacity for overcoming crises? How does the discourse impact the employees, in Israel and abroad? and more.



IATI Annual MNC Report: Multinational Companies' Contribution to the Israeli Economy and Society



IATI Report: Multinational Companies' Contribution to the Israeli Economy and Society

Q1 2024



IATI Annual MNC Report: Multinational Companies' Contribution to the Israeli Economy and Society

The Report was led by IATI in collaboration with EY, aims to assess the impact of MNCs operating in Israel on the economy and society.

The Report aims to present balanced picture of the state of the different companies, their contribution to society and the economy, their barriers to further growth in Israel, and recommendations for the future.

[Click here for the Hebrew Version](#)

[Click here for the English Version](#)



'Meshuhreret-Tech' Program 2024

IATI in collaboration with the Social Economic Forum, Jerusalem Development Authority, IDF, IAI, and Check Point, have established the 'Meshuhreret-Tech', prestige one of a kind Program, which stands for 'Discharged-Tech', with the aim of increasing the number of women in the high-tech industry.

55 female soldiers who have been released from the army are participating in the Meshuhreret-Tech program in Jerusalem this year. The goal is to provide the participants an in-depth mentorship process to encourage them to integrate into academic engineering studies.

משוחרר-טק הדרך שלך להיי טק

משתתפות חברות משתתפות בתכנית המנטורינג

משתתפות: התעשייה האווירית IAI, הרשות לניהול ירושלים, IATI Israel Advanced Technology Industries, המרכז הלאומי למחקר ופיתוח, CHECK POINT, ועוד.



IATI Israel's Life Science Annual Industry Report 2023-24



With the support of:



IATI Israel's Life Science Annual Industry Report 2023-24

●● Connecting Israel's Tech EcoSystem

In cooperation with:



Following our Report launch at the successful MIXiii Health-Tech Conference, organized and led by IATI, we are proud to present:

IATI Israel's Life Science Annual Industry Report 2023-24

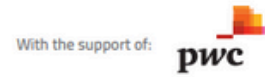
IATI Israel's Life Science Annual Industry Report 2023-24 provides the broadest, deepest view of this thriving industry. The continuity, the annual comparison, and the long-term view, all make the Report the most comprehensive take on the Israeli Life Science Industry.

As Israel's Umbrella Organization of the High-Tech & Life Science industries, IATI continuously acts to connect and promote the country's technological prowess towards creating a fertile ecosystem which will nourish growth in the coming years as well.

We would like to warmly thank Omer Gavish, Partner, Pharmaceuticals & Life Sciences Leader at PwC Israel, for the cooperation in preparing this Report and Dror Bin, CEO of The Israeli Innovation Authority, for supporting our Report and for partnering with us on promoting the industry throughout the year!

[Click here for IATI Israel's Life Science Annual Industry Report 2023-24](#)

IATI Israeli HealthTech Venture Capital Funds Survey Q1 2024



IATI Israeli HealthTech
Venture Capital Funds
Survey Q1 2024:

WHAT TO EXPECT IN 2024

IATI Survey was initiated and led by IATI
and its VC & Investment Funds Committee



●●●Connecting Israel's Tech EcoSystem

Despite the Iron Sword war and other factors that led to a decrease in the total fund raising in 2023, most funds do not believe that there will be a substantial change in their investment decisions in 2024 compared to the previous plan. Also, more than half of the funds replied that in 2024 they intend to have most of their investments in Israeli companies, while less than a quarter of them intend to invest less than 10% of their total investments in Israeli companies. Among the venture capital funds that participated in the survey: aMoon, Pontifax, Peregrine, Pitango, IBF, Vertex, NFX BIO, Team8,10D, Entrée Capital, Sanara LionBird, eHealth, BRM, Tal, Amiti, Almeda, Biolight and more

[Click here for IATI Israeli HealthTech Venture Capital Funds Survey Q1 2024](#)

Women in Tech – Diversity, Inclusion & Equity Course for Tech Companies

קורס גיוון, הכללה ושייכות

עמותת itworks, נציבות שוויון הזדמנויות במשרד הכלכלה והתעשייה והאיגוד הישראלי לתעשיות מתקדמות IATI, מובילים יחדיו את המיזם הלאומי לשילוב נשים בהייטק

Women in tech

במסגרת המיזם אנו שמחים.ות להזמינכם למחזור השלישי של

קורס הכשרת מנהלים.ות גיוון, הכללה ושייכות בהייטק

מפגשים פרונטליים בתל-אביב
ימי רביעי (מפגשים שבועיים) החל מ-15.05.24

הקורס יועבר ע"י המרכז הבין-תרבותי לירושלים

להרשמה <

לפרטים נוספים: Leeat@iati.co.il

הצטרפו לשורה של ארגונים מובילים שלקחו חלק במחזור הקודם:

BioCatch CHECK POINT GE HealthCare DGLL ORPAK Medtronic Payoneer WIX toganetorks SIEMENS Biosense Webster MOTOROLA SOLUTIONS Shutterfly NVIDIA Veriest SAP paloalto

We are pleased to announce: Women in Tech – Diversity, Inclusion & Equity Course for Tech Companies– 3rd Round!

The course is formed as a collaboration between IATI, itworks & the Equal Employment Opportunity Commission. It design specifically for the high-tech sector, focusing on the unique challenges that exist in the local and global arenas, and connecting to the business dynamics in the field. The course provide professional knowledge & work methods in order to attain an optimal integration of all Israeli diverse minorities and offered further consulting to initiate & Implement DEI strategic processes in the organization. IATI members are entitled to attend the course for free!

U.S.–Israel Strategic High–Level Dialogue on Technology

IATI-MIND US-Israel Tech Alliance Forum

The US-Israel Tech Alliance Forum, founded by the Israel Advanced Technology Industries Association (IATI) and MIND Israel, serves as a high-level platform to strengthen the strategic partnership between the two nations, with a specific focus on technological advancement. Recognizing the critical role emerging technologies play in the Israeli economy, global standing, and the US-Israel relationship, the forum aims to stimulate dialogue and lead to policy formulations that facilitate bilateral technological cooperation between public and private sectors in both countries.

This senior forum leverages the existing strategic bilateral dialogue to further its goals. It acts as a catalyst for discussions between the US and Israeli private sectors regarding Critical and Emerging Technologies (CETs). By consolidating policy recommendations from these discussions, the forum aims to pave the way for even stronger US-Israel partnerships in the technological realm.

MIND Israel is a highly professional team providing consultation to Israel-related national security institutions. The team leverages an international impact network, serves as a source of knowledge, and supports the execution of Israel's long-term national security strategy.



The Subcommittee Meeting for promotion of the high-tech industry with the participation of the CEO & President of IATI

Karin Mayer Rubinstein was invited to speak at the subcommittee for the promotion of the high-tech industry of the Kneset, chaired by MK Avigdor Lieberman, last February.

The meeting dealt with the impact of the war on the high-tech industry in Israel, while examining the consequences of the economy, and an outline for an emergency plan.



ISRAEL DEFENSE

ליברמן: האקדמיה בישראל מייצרות כ-7,000 מהנדסים בשנה, לעומת כ-240 אלף באיראן

ההייטק הישראלי אחראי על 30% מההכנסה ממסים, 12% מההכנסה במשק ו-50% מהייצוא

מנכ"לית ונשיאת IATI, קרין רובינשטיין, אמרה כי 2023 הייתה שלילית בגיוסי הון והנפקות, ומצד שני עם עליות דרמטיות בשווי מניות חברות ההייטק העולמיות. לדבריה, ההייטק עצמו יביא פריזן גדול, אבל הרבה יותר נמוך ממה שהתרגלנו. "הדבר הראשון שאנחנו מבקשים זה אל תשנו, אל תזיזו, אל תמציאו רגולציות חדשות, תעבדו בשת"פ מלא והדוק עם התעשייה", אמרה.

Israel Mitgayeset




צו-8 לעוטף דרום

ישראל מתגייסת - מפגש חשיבה וביסוס כיווני פעולה
לסיירת המנכ"לים. יות הלאומית של ישראל

4 פברואר 2024 - בין השעות 08:45 - 17:00

<p>מתכנסים 8:45 התכנסות בוקר במכללת ספיר, מרכז החדשנות 9:00 עולים על אוטובוסים ממוגנים לעוטף</p>	<p>השמש העולה </p>
<p>ה 7/10 ממבט ראשון 09:00 - 13:00</p> <ul style="list-style-type: none"> • שדרות - עדויות מהשבט השחורה • איך בונים מחדש? שכונת הצעירים של כפר עזה • NOVA - מה קרה ברעים? • מגרש מכניות תקומה - שיחה עם אלוף פיקוד העורף רפי מילוא 	<p>מתחברים מהשטח </p>
<p>ארוחת צהריים 13:00 - 13:45</p>	<p>בתיאבון! </p>
<p>תמונת מצב 13:45 - 14:30</p> <ul style="list-style-type: none"> • אתגרי המלחמה ברשויות המקומיות - חיים ביבס, יור מרכז השלטון המקומי • ר מנהלת תקומה - תת אלוף במיל משה אדרי 	<p>7 ק"מ ומאה </p>
<p>חוזרים מחוזקים 14:30 - 16:15</p> <ul style="list-style-type: none"> • שולחנות מקצועיים - חוסן רגשי-נפשי, פיתוח כלכלי, תעסוקה, חינוך והשכלה • בהובלת מנכ"לי החברות העסקיות והקרנות ומנכ"לי הרשויות והמועצות • חזון הנגב המערבי - ראיל במיל אביב כוכבי 	<p>תפקיד המגזר העסקי והפילנתרופי </p>
<p>לאן מכאן? 16:15 - 17:00</p> <ul style="list-style-type: none"> • תבנות במליאה - CALL TO ACTION • סיכום יום 	<p>מסכמים </p>



The "Israel Mitgayeset" initiative, in collaboration with IATI, invited companies CEOs to a special gathering, to think and established common directions of action due to the challenges of the settlements in the south.

On February 4th during the gathering, we went to take a look at the conflict line in the southern settlements; Had a conversation with the Head of the Home Front Command; Heard testimonies from the Black Sabbath; Had a lecture from Lieutenant General Aviv Kochavi, and more.

Industry Engagement

Expert guide to Israeli Transfer pricing compliance and tax optimisation

WEBINAR

Expert guide to Israeli Transfer pricing compliance and tax optimisation

29 February
4-5 pm (UTC+2)

TMF GROUP | HERZOG HERZOG FOX & NEEMAN | iAti Israel Advanced Technology Industries

Creating Strategic Partnership & Leveraging Non-Dilutive Funding through the BIRD Foundation

iAti Israel Advanced Technology Industries | BIRD Israel-U.S. Binational Industry and Development Foundation

Creating Strategic Partnerships & Leveraging Non-Dilutive Funding through the BIRD Foundation

February 20, 2024 | 10:30 am – 11:30 am

IATI & BIRD Foundation are pleased to present: Funding Opportunities Available for Innovative U.S. - Israel R&D Projects

The webinar will focus on ways and methods to create U.S. - Israel strategic partnerships through the BIRD Foundation and share the experiences of BIRD grantees

For more details: leean@iati.co.il
*Limited registrations

Connecting Israel's Tech EcoSystem

Market Opportunities In Northern Virginia For Israeli And Indian Companies

Market Opportunities In Northern Virginia For Israeli And Indian Companies

Exclusive Gateway to the US Market

FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY | IACC | iAti | INDO-AMERICAN CHAMBER OF COMMERCE

MARCH 20, 2024 | 8:30 AM EDT / 4:00 PM IST / 2:30 PM ISRAEL

Meet the Team

The Panel:

- Michael Dent, CEO Fairfax County
- Anil Sharma, CEO 21st Century Technologies
- Boaz Ur, Chief Business Officer, Resonance Energy
- Levent Sokal, Director of Development & Industry Relations, IACC
- Eleanor Fitzgerald, Director, IACC
- Narendra Sen, Founder & CEO, Resonance
- Asher Koltz, Deputy Director, FCEDA
- Matt Johns, Vice President of Sales, Conclude
- Dan Meelis, Manager India office, FCIDA
- Anuj Sahay, International Business Investment Manager India and Canada, FCIDA
- Alex Meelis, Manager Israel office, FCIDA

SunnySide APV Conference

MIGAL | BIRD | INNOVATION VALLEY | KIC | Tel-Hai | USAID

יותר רלוונטי מתמיד!

הוועידה השלישית SunnySide APV

העוגן לביטחון מזון ואנרגיה בישראל

DORAL | enlight

ecf | sun Agri | The Luzetta Group | trigo | solar360 | bank hapoalim

NZO | IATI | Ministry of Energy | Ministry of Innovation, Science & Technology

Changing business structure in multinational groups

GNY THERE IS ALWAYS A WAY GORNITZKY | IATP Institute of Certified Public Accountants in Israel | iAti Israel Advanced Technology Industries

שינוי מבנה עסקי בקבוצות רב לאומיות

יום עיון בנושא מיסוי FAR בראי הפסיקה
9:30 | 11.3.24 | לשכת רואי החשבון בישראל

כתובת: מונטיפיורי 1, תל אביב-יפו

09:30-10:00 **התכנסות וכיבוד קל**

10:00-10:15 **דברי פתיחה**
יעקב מיכלין, מנכ"ל ביולייט, יור כנס MIXiii Health-Tech.U.L ומוביל תחום הביומד ב-IATI
דניאל פרסמן, ראש תחום המסים במשרד גורניצקי GNY

10:15-11:00 **As FAR As It Goes – GNY Talks FAR**
שותפי גורניצקי GNY: שלמה אביעד זינר, שירין נבאי מצנר, ד"ר אסף פרוסק, עדי חיה רבן, ד"ר זיו רוטנברג

11:00-12:00 **שינוי מבנה עסקי בקבוצות הרב לאומיות (Business Restructuring)**
מנקודת מבט רשות המסים, עדכוני מדיניות בעקבות הפסיקה
שמוליק ויינשטיין, ראש תחום שינוי מודל עסקי והערכת שווי ברשות המסים

IATI Forums & Committees Quarterly Meetings

IATI Venture Capital & Investment Funds



The IATI Venture Capital & Investment Funds Committee gathered for its quarterly meeting at Pitango.

During the meeting, we discussed: Highlights of the new plan for VC and institutional investors by the Ministry of Finance and Israel Innovation Authority; Updates from the IATI tax team; Open discussion - high-tech in the shadow of the war in 2024.

IATI Legal & Accounting



The IATI Legal & Accounting Committee gathered for its quarterly meeting at Goldfarb Gross Seligman. In the meeting, we held a panel discussion between the CEOs and Chairmen of the leading accounting firms in Israel regarding the high-tech industry's preparation for war in 2024.

The panel participants included Sharon Shulman - Chairman and CEO at EY Israel, Ilan Birnfeld - Chairman and CEO at Deloitte Israel, Doron Sadan - Managing Partner at PwC Israel, Eran Shalev - Senior Partner at KPMG Israel and Mickey Blumenthal - Managing Partner at Fahn Kanne & Co. Grant Thornton Israel.

IATI Forums & Committees Quarterly Meetings

IATI HR Global Companies Workgroup



IATI HR Global Companies Workgroup gathered for its quarterly meeting at PayPal, IATI members. At the meeting, we hosted Elad Golan, Reuma Sharvit Rivlin & Orit Keren - who led an open discussion regarding the challenges facing human resources departments during times of war.

IATI NEW WEBSITE

Launch of the new IATI website

IATI.CO.IL



FOLLOW US

