

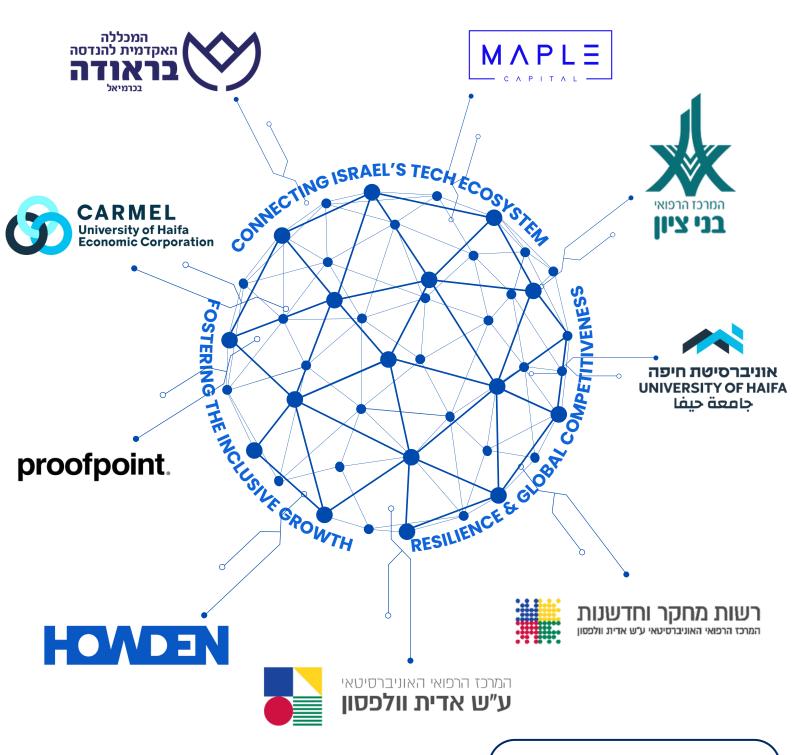
Q3 2025 ACTIVITY REPORT





Q3 2025 New Members

Welcome to the Exciting Q3 Additions Among IATI's New Members!



To see all of IATI's Members

IATI VC Managing Partners Annual Summit 2025

On September 8th IATI held Israel's VC Annual Summit 2025 at Journey, at the Hilton Tel Aviv.

This premier gathering brought together more than 130 Managing Partners from the leading venture capital funds operating in Israel for a strategic dialogue on the future of the industry. The discussions focused on positioning venture capitals as a key driver of Israel's economic growth and resilience, strengthening the nation's role as a global hub of technological innovation, and reinforcing its image as a stable and attractive destination for international investment.

The Summit opened with Karin Mayer Rubinstein, CEO & President of IATI, who presented a comprehensive overview of IATI's recent activities, including the work of its forums, committees and workgroups with particular emphasis on the Venture Capital Committee and its working groups, which play a central role in addressing taxation and regulatory issues with policymakers.



IATI VC Managing Partners Annual Summit 2025

The summit featured a unique one-on-one conversation on "Global Tech Today: How Israel Sustains Resilience and Competitive Advantage" with David Fialkow, Co-Founder & Managing Director of General Catalyst, who joined us especially from the United States, alongside Michael Eisenberg, Co-Founder & Managing Partner at Aleph.

Their discussion explored Israel's role on the global stage: how the country continues to demonstrate resilience and maintain a competitive edge, even amidst uncertainty. They emphasized the importance of framing Israel as a "hero country"-telling its story with truth, honesty, and vision in the face of global challenges.



At the heart of the summit was a high-level panel discussion, moderated by Karin Mayer Rubinstein, which explored the key challenges and opportunities facing the industry in today's unprecedented environment.

The dialogue was both insightful and inspiring, offering valuable perspectives for all participants. The discussion focused on several strategic themes: the importance of strengthening local capital alongside foreign investment; the rise of a new generation of ambitious entrepreneurs aiming to turn Israel into a true "Scale-Up Nation"; a unique window of opportunity in health-tech despite recent declines; and the need for bolder, more diversified investment strategies beyond the familiar fields of cyber and defense.

Click Here to view the Summit Recap Video.



IATI VC Commitee

Following the establishment of the IATI VC Marketing Workgroup, we held the first meeting at the Elron Venture office. The meeting was attended by marketing and value creation leaders of Israel's leading venture capital funds.

The meeting included an initial discussion on the group's role in advancing the Israeli venture capital industry and positioning Israel as a global leader in innovation, with the goal of attracting additional foreign investments to the country.





IATI New Forum: IATI Defense Tech Forum

As part of the new IATI Defense Tech Forum, IATI held the first meeting at the 10D office.

The meeting was attended by senior representatives from the defense ecosystem, venture capital funds, defense industries, and government bodies.

Following opening remarks by Karin Mayer Rubinstein and Dr. Gal Harari, an overview of the market landscape was presented, iincluding challenges and regulatory aspects, followed by an open discussion on the forum's goals and future activities.

The committee's goals include:

- Designing a national Defense-Tech strategy creating coordinated action plans to advance the field in Israel and position Israel as a global leader.
- Mapping the ecosystem and Dual-Use opportunities identifying key players, challenges, opportunities, and barriers along the value chain.
- Mapping gaps among corporations, industries, investors, funds, and government.
- Establishing mechanisms for collaboration between venture capital funds, entrepreneurs, defense companies, MAFAT (DDR&D), the IDF, and additional stakeholders.
- Promoting defense innovation strengthening the connection between operational needs and technological opportunities.

Removing regulatory bottlenecks and mobilizing government entities to accelerate the industry's growth.





















IATI Legal & Accounting Commitee

IATI Legal & Accounting Quarterly Meeting

The IATI Legal & Accounting Committee held its Q3 meeting via Zoom, with the participation of senior representatives from Israel's leading law and accounting firms.

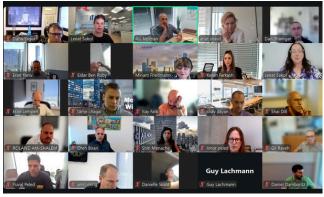
In the meeting we presented the findings from the Startup Incorporation Survey conducted among the IATI Legal & Accounting Committee members. For the full report click here.

Furthermore, we shared updates from the different IATI Workgroups insluding: IATI VC Tax Commmitee, Innovation Authirity and Labor Law. Karin, CEO & President of IATI, shared insights from the IATI VC Annual Summit, which included more than 130 Managing Partners from the leading venture capital funds operating in Israel.

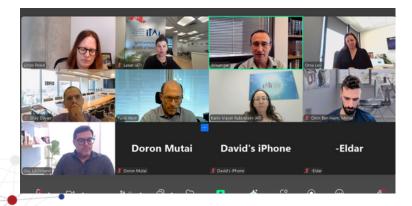


In the past quarter, the IATI Legal & Accounting Committee's startup incorporation Workgroup held its first meeting, during which it was noted that the trend of Israeli startups incorporating as American companies may be increasing. The workgroup is advancing an initiative to collect data on company incorporation through a dedicated survey, present the findings to policymakers, and deepen understanding with venture capital funds. In addition, IATI will organize a meeting with representatives from the Ministry of Finance and the Israel Innovation Authority to present findings and professional

recommendations on how to encourage companies to incorporate in Israel.







IATI HR Global Companies Workgroup

IATI HR Global Companies Workgroup Quarterly Meeting

The IATI HR Global Companies Workgroup Quarterly Meeting was held at the General Motors office in Herzliya.

The meeting opened with Gilboa Shveki, Director of Software Development and Site Lead of General Motors Israel, who welcomed the participants and shared insights about the company's local activities. We then welcomed Adi Ofek, CEO of Mercedes-Benz Israel, who delivered a fascinating overview of the outlook for 2026 and the key challenges faced by CEOs and leadership teams in a complex and rapidly changing economic reality.

In addition, CareGivers Israel, together with Neta-li Norén Zach, VP Human Resources at AstraZeneca and a member of IATI, presented an inspiring model for creating a caregiver-friendly workplace.



A Workshop on HR Perspectives from the Tech Sector

IATI, in collaboration with Herzog, held a workshop on labor law for HR VPs, focusing on global shifts and the impact of the current security situation on the workforce.

Throughout the day, roundtable discussions were held on the managerial and legal challenges that have become part of daily reality: integrating employees serving in extended military reserve duty, workplace privacy, return-to-office policies, evolving trends in DEI, and the challenges posed by the artificial intelligence revolution.



IATI Global Companies HR Workgroup

Employer-Led Professional Training

IATI is leading a significant initiative to promote human capital and diversity in high-tech.

As part of a program established in collaboration with the Director General of the Ministry of Economy, a dedicated center has been launched to train two separate cohorts operated in partnership with the companies Elad Systems and AlgoTrace. The program aims to enable professional entry into the high-tech world for combat veterans.

Through connecting additional groups from Israeli society to high-tech, we are working to expand the pool of human capital, strengthen resilience, and enhance the business continuity of Israel's industry.





A Joint Strategic Initiative with the Patent Office

The Israel Patent Office and IATI are leading a broad strategic initiative aimed at making the services of the Patent Office more accessible and better tailored to the needs of Israel's high-tech, innovation, and research industries.

As part of this process, in-depth interviews were conducted with technology companies, entrepreneurs, and academic institutions to map regulatory barriers, understand field needs, and explore how to provide more accurate and professional solutions. The findings, key insights, and practical next steps of the initiative will be published soon.

The Patent Office and IATI are currently conducting in-depth field visits to leading and relevant companies and academic/medical institutions across the industry. These visits are designed to deepen understanding of on-the-ground needs and strengthen ties with Israel's technological and research ecosystem. The visits are taking place at organizations including Aion Labs, the Technion, Hadasit, Applied Materials, and others.



UPCOMING EVENTS:

IATI Foreign Ambassadors Forum (FAF) Quarterly Meeting:



IATI Foreign Ambassadors Forum (IATI FAF)

Quarterly meeting

Tel Aviv Stock Exchange

November 27th, 2025 10:00-12:30

Waiting to See you!

The 12th IATI MNC Forum Annual Meeting:





IATI MNC CEOS Forum
ANNUAL MEETING

December 25th 9:30AM

Herzog, Yitzhak Sadeh St 6, Tel Aviv

Fostering the Inclusive Growth, Resilience and Global Competitiveness of Israel's Advanced Technology Industries

UPCOMING EVENTS: IATI Legal & Accounting Commitee Quarterly Meeting



IATI Legal & Accounting Committee

הפגישה הרבעונית תתקיים ב26/11/2025 במשרדי ארנון תדמור, תל אביב





























































UPCOMING EVENTS:

Building Smart-Insights from entrepreneurs, VC and legal experts:



IATI Diversity Workgroup:















UPCOMING EVENTS: IATI Mini MIXiii Miami 2026





Click Here for the IATI Mini MIXiii Website

Click Here to See the Highlights of 2025

UPCOMING EVENTS: IATI MIXiii Health-Tech.il 2026









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